

### **Some of our favorite Quotes –**

Great for starting or ending a presentation or add to your email signature.

"Whatever you can do or dream you can, begin it. Boldness has genius, power and magic in it." - Goethe

"Success depends on your Attitude & your Actions." ~ Napoleon Hill author of the best selling book The Laws of Success

"The moment you commit and quit holding back, all sorts of unforeseen incidents, meetings and material assistance, will rise up to help you. The simple act of commitment is a powerful magnet for help."

-- Napoleon Hill, Pioneer of Personal Achievement Philosophy

"If life was so easy that you could just go buy success, there would be a lot more successful companies in the world. Successful enterprises are built from the ground up."

-- Lou Gerstner, IBM CEO

"I'm not telling you it is going to be easy, I'm telling you it is going to be WORTH it!" ~ Art Williams

"Your imagination is your preview of life's coming attractions."

-- Albert Einstein, Physicist

"As a coach, your high standards of performance, attention to detail and-above all-how hard you work set the stage for how your players perform."

-- Don Shula, Football Coach

**"Find something you're passionate about and keep tremendously interested in it."**-- Julia Child, chef

"If your actions create a legacy that inspires others to dream more, learn more, do more and become more, then you are an excellent leader."

-- Dolly Parton, Singer

"I've come to believe that each of us has a personal calling that's as unique as a fingerprint--and that the best way to succeed is to discover what you love and then find a way to offer it to others in the form of service, working hard, and also allowing "

-- Oprah Winfrey, Talk Show Host

"Imagination grows by exercise and, contrary to common belief, is more powerful in the mature than in the young."  
-- Paul McCartney, musician

"The most common cause of executive failure is inability or unwillingness to change with the demands of a new position. The executive who keeps on doing what he has done successfully before is almost bound to fail."  
-- Peter Drucker, management expert

"Losing is a learning experience. It teaches you humility. It teaches you to work harder. It's also a powerful motivator."  
-- Yogi Berra

"The value decade is upon us. If you can't sell a top-quality product at the world's lowest price, you're going to be out of the game."  
-- Jack Welch, Executive

"As for worrying about what other people might think - forget it. They aren't concerned about you. They're too busy worrying about what you and other people think of them."  
-- Michael le Boeuf

"Someone might have a germ of talent, but 90% of it is discipline and how you practice it, what you do with it. Instinct won't carry you through the entire journey. It's what you do in the moments between inspiration."  
-- Cate Blanchett, actress

"You can't do it unless you can imagine it."  
-- George Lucas, director

"No matter what it is, pick yourself up and go on to the next project."  
-- Shelley Duvall, actress

"A good goal is like a strenuous exercise - it makes you stretch."  
-- Mary Kay Ash, cosmetics pioneer

"When I thought I couldn't go on, I forced myself to keep going. My success is based on persistence, not luck. "  
-- Estee Lauder, entrepreneur

"If you're not making mistakes, you're not trying hard enough."  
-- Vince Lombardi, football coach

"One day Alice came to a fork in the road and saw a Cheshire cat in a tree. "Which road do I take?" she asked. "Where do you want to go?" was his response. "I don't know," Alice answered. "Then," said the cat, "it doesn't matter.""  
-- Lewis Carroll, author

"When you dare to dream, dare to follow that dream; dare to suffer through the pain, sacrifice, self-doubts and friction from the world."  
-- Laura Schlessinger, talk-show host

**"The first part of success is "Get-to-it-iveness"; the second part of success is "Stick-to-it-iveness.""**  
-- Orison Swett Marden, Editor, Success Magazine

**"Envisioning the end is enough to put the means in motion."**  
-- Dorothea Brande, Writer

"Never say no when a client asks for something, even if it is the moon. You can always try, and anyhow there is plenty of time afterward to explain that it was not possible."  
-- Cesar Ritz, hotelier

"Create a definite plan for carrying out your desire and begin at once, whether you're ready or not, to put this plan into action."  
-- Napoleon Hill, Motivational Writer

"Accept the challenges so that you may feel the exhilaration of victory."  
-- George Patton, General

"I try to do the right thing at the right time. They may just be little things, but usually they make the difference between winning and losing. "  
-- Kareem Abdul-Jabbar, basketball player

"The pro is the person who has all the hassles, obstacles, and disappointing frustrations that everyone else has. yet continues to persist, does the job, and makes it look easy."  
-- David Cooper, Sales Trainer

"If you can dream it, you can do it. Always remember this whole thing was started by a

mouse."- ~ Walt Disney, Animator, Film Producer

"We must become the change we wish to see in the world."  
-- Mahatma Gandhi, Statesman

"Asking questions will get you the performance you are after far better than dictating demands. -- Dan James

"If you want to get the best out of a person you must look for the best that is in him."  
-- Bernard Haldane

"There is no passion to be found playing small, in settling for a life that is less than the one you are capable of living"  
-- Nelson Mandela, 11th President of South Africa

"Kindness is more important than wisdom, and the recognition of this is the beginning of wisdom."  
-- Theodore Isaac Rubin, Psychiatrist

Talent is cheaper than table salt. What separates the talented individual from the successful one is a lot of hard work. "-- Stephen King, author

"Obstacles cannot crush me. Every obstacle yields to stern resolve." ~ Leonardo da Vinci, Artist

"I've felt that dissatisfaction is the basis of progress. When we become satisfied in business, we become obsolete." ~ J. Willard Marriott Sr., hotel executive